



AUTOMOTIVE INDUSTRY
CONSULTING & RECRUITING

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**TPC Management Company
P.O. Box 682111
Franklin, TN 37068**

Contact: Cynthia Cates
Phone: (916) 231-6360
Email: ccates@tpcmgt.com

TPC Management Eyes Future with Next Generation Addition

FRANKLIN, Tennessee -- TPC Management Company has announced that it has expanded its team with the addition of Ray Wanna as the firm's Commercial Sales / Business Development Coordinator. Ray is the son of Penny and Jiles Wanna, both long-time executives at TPC Management, and nephew of Pierre and Pauline Pons, the company's founders.

"We are delighted to formally welcome Ray to the TPC Team," said Pons. "We have long noted the strength of family-owned businesses in the remarketing industry and have encouraged the training and contributions of multi-generational leadership in the many auto auctions we work with. We're pleased to follow suit by including our own next generation member to the TPC family."

Pons explains that Wanna will follow in his and father Jiles' footsteps by focusing on account prospecting for TPC's auction clients. He will call on credit unions, finance companies and municipalities with an eye toward matching their remarketing needs with TPC's Independent Auctions clients around the country.



*Ray Wanna
Commercial Sales/Business
Development Coordinator
TPC Management Company*

Wanna joins the TPC team with a background in sales, marketing and communications. He attended Columbia State College, and will continue his industry education with Auction Academy. He has completed NAAA Safety and Data Security programs, and ARA's Audit & Compliance Training. He is currently pursuing his ARA CAR credential.

"Being included in such a dynamic and successful company is a thrilling step for me," said Wanna. "For many years I've had the privilege of working with Pierre and Pauline Pons (my uncle and aunt) in some of their ancillary ventures and appreciate this opportunity to learn the remarketing industry as I move into work directly with TPC."

"I'm profoundly grateful for the influence of my parents as I join them in this business," said Wanna. "My mother, Penny, in particular has been instrumental in mentoring me and urging me to pursue this career path. She casts a big shadow in this industry, and I am grateful to follow her leadership."

Founded in 1996, TPC Management Company provides consulting and management recruiting services to a wide variety of companies within the automotive industry. TPC Management Company has also developed **Auction Academy**, a continuing education program for professionals in the auction industry. TPC can be reached at www.tpcmgmt.com.