



AUTOMOTIVE INDUSTRY
CONSULTING & RECRUITING

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Airport Auto Auction Teams with TPC Management for Strategic Consulting

FRANKLIN, Tennessee -- Airport Auto Auction in Knoxville, Tennessee has retained TPC Management Company for strategic consulting and business development. Airport Auto Auction is a family-owned independent auto auction that has served the remarketing community for more than 35 years. Today it is headed by third-generation owners Cory Helton and Josh Benjamin.



Says Cory Helton, General Manager at Airport Auto Auction, “For over three decades our family has focused on building a solid auction facility based on superior services and quality relationships with our dealer partners and fleet/lease customers. We felt the timing was right to expand our business by reaching out to national institutional sellers and know that working with TPC Management will give us the best exposure to those remarketers.”

“Legacy auctions are the back-bone of our industry, and we are happy to be working with an extraordinary third-generation family-owned auction facility,” says Pierre Pons, CEO



*Cory Helton
General Manager
Airport Auto Auction*

of TPC Management. “Cory Helton and Josh Benjamin demonstrate great leadership in their market, an outstanding understanding of the business, and a firm commitment to their customers. We look forward to an exciting future for their operation as they expand their relationships and visibility in the market.”

Founded in 1981 by Paul Long, Airport Auto Auction is located just off Airport Motor Mile in Alcoa, TN. The auction holds a weekly sale on six lanes every Thursday at 9:15. It offers 24/7 online vehicle remarketing management for dealers; reconditioning solutions including detailing, servicing and light-mechanic work; transportation services; corporate fleet maintenance programs; and specialty auto-asset marshaling. With a team of over 65 employees, Airport Auto Auction’s central goal is to build quality relationships with auto dealers and institutional remarketers by providing the liquidity and resources necessary for them to effectively run and grow their businesses.

“Airport Auto Auction has set the bar for excellence in this region and is poised to expand its presence in the national marketplace,” said Jiles Wanna, Vice president of Client Services at TPC Management. “The management team is recognized for offering genuine, effective personal service, and we are looking forward to working with them all to expand their reach to both buyers and sellers.”



*Jiles Wanna
Vice President of Client Services
TPC Management Company*

Founded in 1996, TPC Management Company, based in Nashville, TN, provides consulting and management recruiting services to a wide variety of companies within the automotive industry. TPC Management Company has also developed **Auction Academy**, a continuing education program for professionals in the automotive industry. TPC can be reached at www.tpcmgmt.com, and Jiles Wanna can be reached directly at (615) 870-7766 or jwanna@tpcmgt.com.