



AUTOMOTIVE INDUSTRY  
CONSULTING & RECRUITING

---

**FOR IMMEDIATE RELEASE: 05/14/2024**

---

**TPC Management Company  
P.O. Box 682111  
Franklin, TN 37068**

Contact: Cynthia Cates  
Phone: (916) 231-6360  
Email: ccates@tpcmgt.com

## **Expressway Auto Auction Retains TPC Management**

*FRANKLIN, Tennessee* -- TPC Management Company has announced that it has been engaged by Expressway Auto Auction of Dansville, NY to provide strategic consulting services as the company builds its market reach and expands its relationships among commercial and institutional clients.

Expressway Auto Auction was opened in 1967 by Richard C. Tracy in Dansville, New York, on the site of a livestock market owned by Richard's father, M. Harold Tracy. Expressway continues as a family-owned business, led by Richard's sons Scott Tracy and Jeff Tracy, and his grandchildren: General Manager Kyle Tracy and Administrative Manager Lyndsey Tracy. Expressway Auto Auction holds a weekly sale on Tuesdays at 5:30, where dealers bid on vehicles running on five auction lanes.

Said Kyle Tracy, Co-Owner and General Manager of Expressway Auto Auction, "We are looking forward to an exciting future as we work with Pierre Pons, Jiles Wanna and the rest of the team at TPC Management. Their relationships within the remarketing community and their overall experience in the industry will be of tremendous benefit to us as we build our presence in the market."



**Kyle Tracy**  
General Manager  
**Lyndsey Tracy**  
Administrative Manager  
Expressway Auto Auction

“The Tracy family has established Expressway Auto Auction as an important contributor to the local and regional economy as well as a major player in the auction business,” says Pierre Pons, CEO of TPC Management Company. “I was privileged to know of Richard Tracy in the early days of my own career in the auto auction industry, and I am thrilled to have the opportunity to work with his family as they build on that legacy.”

“As fourth-generation owners, Kyle Tracy and Lyndsey Tracy exemplify the skill, commitment and enthusiasm that continues to strengthen the independent auction community,” added Pons. “We hope to include them in **Auction Academy** in the future as well, knowing that they will have much to contribute to the next generation of auction leadership.”

In addition to the main auction building, Expressway’s 24-acre auction complex includes a condition report center, reconditioning and mechanical shops, transportation department and a restaurant that customers appreciate for its home-cooked fare. State-of-the-art computer and security systems, a full suite of digital capabilities, a strategic location and dedicated staff all contribute to Expressway’s standing as one of the region’s leading auction facilities.

“The Tracys and their team at Expressway Auto Auction enjoy a long-standing reputation for solid business ethics and committed customer service,” says Jiles Wanna, Vice President of Client Services at TPC Management. “Expressway’s client relationships span generations and extend far beyond the realm of business. We are looking forward to building their network and helping them to reach additional new and used car dealers as well as regional and national commercial accounts.”



*Jiles Wanna*  
*Vice President of Client Services*  
*TPC Management Company*

Founded in 1996, TPC Management Company, based in Nashville, TN, provides consulting and management recruiting services to a wide variety of companies within the automotive industry. TPC Management Company has also developed **Auction Academy**, a continuing education program for professionals in the automotive industry. TPC can be reached at [www.tpcmgt.com](http://www.tpcmgt.com), and Jiles Wanna can be reached directly at (615) 870-7766 or [jwanna@tpcmgt.com](mailto:jwanna@tpcmgt.com).